

“The Five-Minute Personality Test”

Name _____

You are about to take a test you *cannot flunk*. In fact, you’re guaranteed an A plus. No matter how you answer this test, *you are going to receive a great score* because that score will enable you to determine your personality type.

There are *four basic personality types*. None of us are totally one type, but rather we are each a unique combination of all four personality types, with one or two usually being stronger than the others. The strongest is called our dominant personality type and the second-strongest is our subdominant type.

Following is a chart of **HORIZONTAL** lines with four words on each line, one in each column. On each **HORIZONTAL** line, put the **number 4** next to the word that **best describes you in that line**. Then put a **3** next to the word that describes you **next best**, a **2** by the **third-best word**, and a **1** by the word that **least describes you**.

On each **HORIZONTAL line of words**, you will then have **one 4, one 3, one 2, and one 1**. Do not put more than one of any number on any horizontal line of words.

When you’ve completed the test, add the numbers for each *vertical* column. (Note: if the *vertical* column adds up to more than 40, or less than 10, you’ve added wrong.)

L	O	G	B
Likes having authority	Enthusiastic	Sensitive feelings	Likes instructions
Takes charge	Takes risks	Loyal	Accurate
Determined	Visionary	Calm, even keel	Consistent
Enterprising	Likes talking	Enjoys routine	Predictable
Competitive	Promoter	Dislikes change	Practical
Problem solver	Enjoys popularity	Gives in to others	Factual
Productive	Fun-loving	Avoids confrontation	Conscientious
Bold	Likes variety	Sympathetic	Perfectionistic
Decision maker	Spontaneous	Nurturing	Detail-oriented
Persistent	Inspirational	Peacemaker	Analytical
Total L	Total O	Total G	Total B